Pinnacle Computer Services
SOLUTIONS FOR BUSINESS

Compliance Scorecard

FTC SAFEGUARDS RULE · AUTO DEALERS

To the FTC, your dealership is a financial institution.

If you arrange financing or leasing, the FTC Safeguards Rule applies to you. It calls for a written security program, specific technical controls and a yearly report to your owners. Pinnacle helps you meet it and keep the proof.

What the rule requires

Qualified Individual
One person responsible for the program

Risk assessment
Written, and updated as things change

Technical controls
MFA, encryption, logging and access limits

Testing
Annual pen test, scans every six months

Training
Security awareness for all staff

Vendor oversight
Your DMS and other providers included

Incident response
A written plan before you need it

Annual report
In writing to the board or owner

How Pinnacle helps

- **Qualified Individual services** if you do not have one in-house.
- **Written risk assessment** and information security program.
- **MFA and encryption** for email, DMS access and laptops.
- **VulScan and Vonahi** scans and pen tests on schedule.
- **Evidence tracked** in Compliance Scorecard.
- **Annual report** drafted for your owners.

Breaches now have a 30-day clock.

Since May 2024, a security event involving unencrypted information on 500 or more customers must be reported to the FTC within 30 days of discovery.

BOOK A SAFEGUARDS READINESS CHECK

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